

# Southern Textiles & Laminating, Inc.

P.O. BOX 700 • COMER, GA 30629 • 706-783-5035 • FAX 706-783-5037 • EMAIL info@soutexlam.com

Dear Mr. Beagle,

My wife and I have researched property and homes, and have been on a merry-go-round for three and a half years now. We stopped the building process last year with America's Home Place one day away from breaking ground. We paid tremendous penalties to the bank and America's Home Place to stop this process, in excess of \$8,600 last year. We also backed out of purchasing a cabin that bordered my property right before closing on that. This also cost us penalties. There are several reasons we did not go forward, and waffled at the last second on both of these ventures. The most important being that it just did not feel right to my wife and I.

As you are well aware, a home purchase is the largest investment ever made in a person's life, and you better be certain when you are spending a quarter of a million dollars that you are making the right decision. We are finally confident in our decision to build our dream mountain home, and we have come to that decision because of one reason: Rhonda Newton. Rhonda has been an incredible resource for us throughout this entire process. Her energy and dedication to your company, Southland Homes, is something rarely seen in the housing market; or any other business for that matter.

Because of Rhonda's extra special effort, my wife and I felt compelled to send you this letter. As a business owner and operational manager, I interact with a wide variety of individuals – from bankers to customers and suppliers to employees. Based upon my 30 years of broad commercial experience, I am almost always able to quickly identify extraordinary people that are dedicated to both their jobs as well as their employers. I'd say that you are very fortunate to have one of the very best I have encountered – Miss Rhonda Newton.

Despite the anxiety associated with such a capital expenditure, she has been an invaluable asset to our decision-making process. Not only does she have incredible knowledge of the interior part of the home, she also has tremendous knowledge that pertains to our construction in the field. She could not be more professional or prompt in her response to our constant stream of inquiries. Despite our numerous calls and countless conversations, her commitment has never wavered, and she has never hesitated to take our calls. Although we had spoken with a number of other home builders similar to your company (America's Home Place/Timberlake/Trinity), it is her pleasant demeanor, her superior knowledge, and never-ending support that prompted us to finally make this very important decision to send our business to Southland Homes.

You are very fortunate to have such a capable and committed employee. In my experience, such gems are few and far between. Once again, I cannot overstate this woman's energy and dedication to your company. I would be willing to bet that Rhonda's sales exceed most anyone else in your company at the same position.

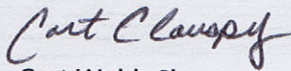


# Southern Textiles & Laminating, Inc.

P.O. BOX 700 • COMER, GA 30629 • 706-783-5035 • FAX 706-783-5037 • EMAIL [info@soutexlam.com](mailto:info@soutexlam.com)

In closing, I would like to say that I have never sent a letter of this nature to anyone, and if not for this woman holding our hand through this entire process we would have pulled the plug on this for the third and final time. If you have any questions or would like to contact me at any point in time, please don't hesitate.

Sincerely,



Cort Webb Clouspy

Owner

[Cort@soutexlam.com](mailto:Cort@soutexlam.com)

[www.soutexlam.com](http://www.soutexlam.com)

c.- (706) 340-8193

w.- (706) 783-5035

